

Ref: _____



Expression of Interest (EOI)

Document

FOR

PRE-QUALIFICATION

**OF SUPPLIERS/COMPANIES FOR THE SUPPLY OF
PB ROPES UNDER THE SCHEME**

**“COTTON PRODUCTIVITY ENHANCEMENT THROUGH ECO
FRIENDLY PINK BOLLWORM MANAGEMENT AND
CAPACITY BUILDING PM EMERGENCY PROGRAM”**

FOR THE YEAR 2020-21

CENTRAL COTTON RESEARCH INSTITUTE, MULTAN

Pakistan Central Cotton Committee

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DISCLAIMER

This Expression of Interest (EOI) Document is provided to the recipient solely for use in preparing and submitting applications for shortlisting for engagement in supplying the PB Rope and Firm to carry out the Assignment as further detailed in this EOI Document. This EOI Document is being vetted by Central Cotton Research Institute, Multan, Pakistan Central Cotton Committee, Agriculture Delivery Unit of Punjab Agriculture Department and issued by Pakistan Central Cotton Committee for **“Procurement of PB Ropes for an area of 150,000 acres in the Punjab” Pakistan Central Cotton Committee (PCCC)** (hereinafter referred as the “Procuring Agency” where relevant the term includes its employees, personnel, affiliated entities, consultants, advisors, agents and contractors etc.), solely for the use of the Applicant(s) interested in Assignments enumerated hereunder. PB Ropes will be provided under "COTTON PRODUCTIVITY ENHANCEMENT THROUGH ECO FRIENDLY PINK BOLLWORM MANAGEMENT AND CAPACITY BUILDING PM EMERGENCY PROGRAM" on subsidized rate for an area of 150,000 acres in the Punjab province. The amount of Rs.150 million has been allocated for provision of subsidy under this program.

Unless expressly specified otherwise, all capitalized terms used herein shall bear the meaning as ascribed in this EOI Document.

This EOI is not an agreement and is neither an offer nor invitation by the Procuring Agency to the prospective Applicant(s) or any other person. The purpose of this EOI is to provide interested parties with information that may be useful to them in the formulation of their application for qualification pursuant to this EOI (the “Application”). This EOI includes statements, which reflect various assumptions and assessments arrived at by the Procuring Agency in relation to the Scheme. Such assumptions, assessments and statements do not purport to contain all the information that each Applicant(s) may require. This EOI may not be appropriate for all persons, and it is not possible for the Procuring Agency, its employees or advisors to consider the investment objectives, financial situation and particular needs of each party who reads or uses this EOI. The assumptions, assessments, statements and information contained in this EOI may not be complete, accurate, adequate or correct. Each Applicant should therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments, statements and information contained in this EOI and obtain independent advice from appropriate sources.

Information provided in this EOI to the Applicant(s) is on a wide range of matters, some of which depends upon interpretation of law. The information given is not an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of

law. The Procuring Agency accepts no responsibility of the accuracy or otherwise for any interpretation or opinion on law expressed herein.

The evaluation criteria have been laid down for the purpose of short-listing of the Applicant(s). The Procuring Agency or its affiliated entities including its consultants, advisors, employees, personnel, agents, make no representation or warranty and shall have no liability to any person, including any Applicant or Bidder, under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this EOI or otherwise, including the accuracy, adequacy, correctness, completeness or reliability of the EOI or in any other Document made available to a person in connection with the tendering process for the Assignment(s) or for any other written or oral communication transmitted to the recipient in the course of the recipient's evaluation and any assessment, assumption, statement or information contained therein or deemed to form part of this EOI or arising in any way with shortlisting of Applicant(s) for participation in the Bidding Process.

The EOI submitted by any Applicant shall be upon the full understanding and agreement of any and all terms of this EOI Document and such submission shall be deemed as an acceptance to all the terms and conditions stated in this EOI Document. Any EOI submitted by any Applicant shall be construed based on the understanding that the Applicant has done a complete and careful examination of this EOI Document and has independently verified all the information received from the Procuring Agency.

This EOI Document shall neither constitute a solicitation to invest, or otherwise participate, in the Assignment, nor shall it constitute a guarantee or commitment of any manner on the part of The Procuring Agency that the Assignment will be awarded. The Procuring Agency reserves its right, in its full discretion, to modify the EOI Document and/or the Assignment at any stage during the procurement process to the fullest extent permitted by law, and shall not be liable to reimburse or compensate the bidder for any costs, taxes, expenses or damages incurred by the Applicant in such an event. Similarly, The Procuring Agency reserves the right, in its full discretion, to cancel the EOI Document and/or Assignment at any stage of the procurement process and shall not be liable to reimburse or compensate the Applicant for any costs, taxes, expenses or damages incurred by the Applicant(s) in such an event.

REQUEST FOR EXPRESSION OF INTEREST (EOI)

INCLUSION OF PB ROPES SUPPLIERS

Pakistan Central Cotton Committee (PCCC) in collaboration with Agriculture Extension Department Punjab invites Expression of Interest (EOI) for Inclusion of PB Ropes Suppliers and Producers for the supply of PB Ropes to the farmers through a subscribed method for subsidy under "COTTON PRODUCTIVITY ENHANCEMENT THROUGH ECO FRIENDLY PINK BOLLWORM MANAGEMENT AND CAPACITY BUILDING PM EMERGENCY PROGRAM" For Year 2021-22.

The applicants shall be on active taxpayers list of the Federal Board of Revenue (FBR) and shall be authorized by concerned authority (ies) in Pakistan for supply of PB Ropes. The selected applicants will work with Federal (PCCC) and Punjab Agriculture Departments for supply and installation of PB Ropes:

1. Expression of Interest documents, (containing detailed terms and conditions.) are available *at office of Director Central Cotton Research Institute, Old Shuja Abad Road, Multan.* EOI documents can also be downloaded from www.ccri.gov.pk, free of cost.
2. The Expression of Interest (EOI), prepared in accordance with the instructions in the EOI documents, must reach the *office of Director, Central Cotton Research Institute, Multan* on or before ***March, 26, 2021 (11:00 AM)***. There will be no deadline for participating in the scheme. This advertisement is also available on PPRA website and www.ccri.gov.pk Pre-bid Conference will be scheduled on **March, 15, 2021 at 11:00 AM** in the Committee Room of Central Cotton Research Institute Multan.

(Dr. Zahid Mahmood)

Director

Central Cotton Research Institute
(Pakistan Central Cotton Committee)
Old Shuja Abad Road, Multan

Phone:061-9201277, **Email:**ccri.multan@gmail.com

SECTION -I

1. INTRODUCTION

1.1 DEFINITIONS

In this document, the following terms shall be interpreted as defined below:

Procuring Agency:	Director Central Cotton Research Institute, Multan for Inclusion of PB Ropes Suppliers. PB Ropes will be provided under "COTTON PRODUCTIVITY ENHANCEMENT THROUGH ECO FRIENDLY PINK BOLLWORM MANAGEMENT AND CAPACITY BUILDING PM EMERGENCY PROGRAM".
Applicant:	Means any corporation, company, partnership, firm, public or private entity or a consortium, that is eligible, has the expertise and ability to undertake the Assignment as per the requirements of this EOI Document and has not been blacklisted/debarred by any public sector organization or department anywhere.
Assignment/ Scope of Work:	Means the works to be undertaken and services to be provided by the Applicant in accordance with this EOI Document upon being selected as a successful bidder after the bidding process to be conducted post-shortlisting.
Partner Firm:	Means a partner firm in a Consortium.
Consortium:	Where the Applicant is comprised of a group of Partnership Firms or Corporations or Limited Companies etc. who have submitted an EOI as per the requirements of this EOI Documents, all members, if awarded the contract, shall individually sign and be jointly and severally liable for the entire Assignment and such an association may be known as a Consortium for submission of the EOI.
Lead Firm:	If the Applicant is a Consortium, one of the entities of such a Consortium shall be designated as the Lead Firm in the EOI to perform a lead role. The Lead firm should be duly appointed by all Consortium members to submit and sign on their behalf all documents required

	hereunder to bind the entire Consortium to the contents, thereof. (Annexure-III)
Due Date:	The date mentioned in advertisement as deadline for submission of EOI application. However, the participation of new firms / Manufacturer will remain open till Scheme Closer.
EOI:	Expression of Interest to be submitted by the Applicants containing the information as set out and required under this EOI Document.
Power of Attorney:	The Power of Attorney to be provided by the Applicant(s) in the form appended to this EOI Document.
RFP:	Request for Proposals.
Signatory of Application:	Means the person duly authorized by the Applicant through Power of Attorney placed at Annexure-II to sign the application for EOI/Tender/Bid on its behalf.
CNIC:	Mean Computerized National Identity card issued by NADRA (National Data base & Registration Authority).
Details:	Shall mean the quantity, quality and effectiveness of PB Ropes, which are already in Stock either in warehouses or in Transition from importing country to port or Stock at port.
PB Ropes	Gossypolures in PB Ropes
Registered Farmer:	Shall mean all farmers whose bio data is being maintained with Agriculture Department, Punjab.

1.2 BACKGROUND OF THE SCHEME

Keeping in view the importance of agriculture sector in the economy, the government has launched Prime Minister's National Agriculture Emergency Program. Objective of the program is to increase agriculture productivity significantly over the next five years to turn around the sector.

Cotton is a leading worldwide fiber and cash crop that is grown commercially for agricultural and industrial purposes in the temperate and tropical regions of more than fifty countries. Although cotton is mainly grown for fiber purpose but it has many valuable uses as its seed comprises of 30% starch, 25% crude oil and 16.2% protein. Pakistan is the fifth largest producer of cotton, the second largest exporter of raw cotton and the third largest

consumer of cotton in the world. The adoption of biotech cotton in Pakistan provided relief from bollworms and offered an opportunity for farmers to divert their attention to counter the risk of Cotton Leaf Curl Virus disease by early sowing. However, this practice extended the crop period, which seriously disturbed the cotton agro-ecosystem while opening the door to other threats. The number of insecticide applications needed to control sucking insects plus the early sowing of cotton adversely affected non-target and friendly organisms, giving rise to new pest problems like insecticide resistance and pest resurgence. Meanwhile, climatic changes including high temperature and irregular rainfall pattern caused drastic increase in whitefly and pink bollworm population. In 2019-20, PBW and WF remained the significant pests and took toll of about 1-2 million bales. Development of resistance resulted in repeated application of pesticides and blaming the quality farmers increased their cost of production and ended with no return in cotton. Pink bollworm, *Pectinophora gossypiella* (PBW) re-emerged as a serious threat to cotton after about a period of 15 years. Losses due to PBW infestations smeared out an estimated US\$1.2 billion (Rs. 187 billion) in annual cotton production (in monetary terms) in 2015/16. If the PBW is not managed properly and in a timely manner, it will entail a catastrophic crisis for 1.3 million cotton farmers in the country.

In Pakistan, farmers rely exclusively on chemicals to control insect pests. More than 80% of US \$300 million spent on pesticides in Pakistan is used to manage cotton pests. Resistance in PBW has not been investigated in Pakistan until now, but if confirmed would pose further threats to the sustainability of current pest management practices. The first generation GMO used in Pakistan is no longer giving protection against PBW resulted in successive outbreak of PBW for the last three four years. Saving cotton sticks with PBW infested bolls for fuel further aggravated the situation as grower relying early sowing to escape from CLCV. The early emergence of PBW adults from the infested bolls on cotton sticks flourishes and builds population on early sown cotton to attack the seasonal cotton. This situation is threatening to cotton industry and also the national economy. So there is a need to develop a strategic plan for its timely and effective management for improving cotton yield. Male desperation technique is well proven in the management of PBW in many countries. CCRI Multan has recently developed a Mechanical Boll Picking Machine for removing the left over bolls (infested with PBW or sound bolls) from cotton sticks before their storage for fuel purpose. Sound bolls picked by the Machine give extra yield and round off the cost of running this machine whereas collection of infested bolls ensures less likely buildup of PBW population in early sown cotton. Combing both eco-friendly techniques reduce the reliance on pesticides and enhance return. Such strategies, however, require substantial laboratory and field research to formulate, and considerable cooperation by researchers, policy-makers, industrialists and advisors to implement successfully. Impact of PB ropes on pink bollworm incidence will be evaluated in 200,000 acres in Punjab. For

this purpose PB ropes will be provided to farmers on subsidized rate (1000 Rs/acre).

Federal Government (PCCC) in collaboration with Government of Punjab will give direct Subsidies, on the bases of verification, a cheque in the name of grower (or nominated grower, in case of farmers in a group are participating) will be issued or funds will be transferred through other financial operators like Easy Paisa or Habib Connect to the respective growers' account.

1.3 SCOPE OF ASSIGNMENT

Importer/Manufacturer/Suppliers/Distributor provide following services in Punjab:

Service Name	Description
Inclusion of PB Ropes Suppliers. Provision of PB Ropes under project "Cotton Productivity Enhancement Through Eco Friendly Pink Bollworm Management And Capacity Building PM Emergency Program.	<ul style="list-style-type: none"> Presenting record of PB Ropes to Agriculture Department for verification of record. Helping in media/awareness campaign of scheme across the province.

1.4 ELIGIBLE PB ROPES

Name of Crop	Quantity of PB Ropes required per acre	Number of Farmers	Total Area Coverage (Acres)
Cotton	100 per acre with effectiveness upto 90 days	3000	150,000 (50 acres block each)

IMPLEMENTATION ARRANGEMENTS

- i. Pre-qualification process will be completed under the supervision of PCCC and pre-qualified companies will make sure that product is available in market at an agreed upper price-limit, which will be notified.
- ii. DG Agriculture Punjab has already called applications of cotton grower who qualify the conditions to participate in the program, the dead line is still open, in case the application received exceeds 150,000 acres upper-limit, the growers will be selected through balloting if number increases above that limit in any district otherwise, all applicants will be offered PB Ropes on the subsidized prices.

- iii. PCCC is also empowered to transfer the quota of PB Ropes fixed for District in case of less or high demand at booking stage with the approval of VP PCCC and for the promotion of Cotton and PB Ropes, 50 acre block can be reduced to 30 acres in contiguous block.
- iv. The winning grower will be offered training at CCRI Multan or other suitable place in respective district about the installation of PB Rope and other integrated methods of PBW management.
- v. The balloted/selected grower after training will procure PB rope from the notified dealers (market) and inform their respective Agriculture Officer Extension that PB ropes have been installed. Assistant Director Agriculture (Pest Warning and Quality Control Department) will supervise this activity and report the installation in field.
- vi. PCCC will notify field verification committee and monitoring committee comprising of respective Agri Officer, a Rep from PCCC/ Ministry, a Rep from District Administration and an optional representative from Farmers Association (PKI or Anjuman e Kashtkaran) to visit the field and report.
- vii. Tehsil and District teams will also monitor this activities as well. Federal Department like PARC, DPP, FSCRD etc. can be nominated as representative of the Ministry.
- viii. CNIC of Registered farmer will be shared with Branchless Banking Operator.
- ix. The farmer will receive instructions by SMS about subsidy amount
- x. Non-registered farmer will receive instructions to get himself registered through a local Agriculture Officer or through Agri. help line.

ROLES AND RESPONSIBILITIES

a) Federal Government (PCCC)

- i. Pink Bollworm (PB) Rope subsidy disbursement method was earlier conceived that funds will be transferred to Govt of Punjab and through their platform / data base the subsidy will be disbursed, later on it was realized that for said method, no fund transfer provisions is available in PC-I and therefore, it is difficult to stay with existing system in this season. Therefore, an alternative method to transfer method other than hiring on Branchless Banking Operator is proposed as under.
- ii. The funds will be transferred in two instalments 40% after first report of visit, pictorial evidence and coordinate and 60% later in the season after supervisory report of the technology.
- iii. Data after installation of PB Ropes will be available on the website with coordinates for the inspection of monitors' from Federal government.

b) Government of Punjab)

- i. Agriculture Department, Government of Punjab through Director General (Extension &A.R), Punjab will be the implementing agency for the scheme. However, a Steering Committee constituted by Federal Government will oversee the progress of this Scheme as well.
- ii. Agriculture Department, Government of Punjab through Director Central Cotton Research Institute, Multan will select PB Ropes according to the crop requirement in the Punjab.

c) Suppliers/ Manufacturers/Importers of PB Rope

- i. The firms that agree to the given design / mechanism will have to request PCCC to get them registered with the scheme.
- ii. PB Rope Suppliers will share the details of their existing stock as well in coming Product with Agriculture department.
- iii. Ensure the availability of Instructions' Brochures at prominent place of each sale point.
- iv. Will notify the price per packet and consult Agriculture Department for any price change if required.
- v. Only those suppliers/ manufacturers/ importers/Distributors will be eligible for this scheme who register and sign contract for this scheme and undertake in writing to develop their in-house capacity and systems/ mechanisms to fully implement this scheme in its true spirit.

d) Branchless Banking Operator Companies

- i. Ensure that only Genuine Farmers claim the voucher redemption.
- ii. Location and district-wise daily, weekly and monthly scheme-wise disbursement reporting to PCCC, Agriculture Department & PB-rope Suppliers.
- iii. Responsible for any Fraud importation with consumer at agent shop.

e) Responsibilities of Farmers

- i. Farmer will submit the application (through SMS/application form) for getting PB Ropes.
 - ii. Famer will be a resident of the Punjab.
 - iii. Farmers will Purchase PB Ropes from nominated sale Points.
 - iv. Get himself registered if not already registered.
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SECTION – II

2. INSTRUCTIONS TO APPLICANTS

2.1 FRAUD & CORRUPTION

- i. The Procuring Agency requires that the Applicant observes the highest standard of ethics in relation to submission of EOI for short-listing and further documents required for short-listing and thereafter.
- ii. The Procuring Agency will reject a proposal for short-listing if it determines that the Applicant has directly or through an agent, engaged in corrupt, fraudulent, collusive, coercive or obstructive practices in competing for the contract in question and will declare the applicant ineligible, either indefinitely or for a stated period of time.
- iii. Any misinformation, forged / fake documents / statements etc. will lead to disqualification at short listing stage in addition to any other action as per law.

2.2 ELIGIBILITY

- i. The scheme is open for PB Ropes suppliers/ /importer/distributor
- ii. Firms who agree with the mechanism will be eligible.
- iii. Physical verification of all the provided documents provided for qualifying for eligibility will be mandatory.
- iv. There is no deadline / due date for joining the scheme but, there will be a date for full implementation and stoppage of interim/transition arrangement.
- v. Undertaking on Judicial Paper that the firm is not insolvent, not blacklisted and not involved in litigation or arbitration with any of provincial or Federal Government Department of Pakistan, any Agency of United nations, World Bank and Asian Development Bank. In case the firm was involved in any litigation or arbitration process, proof of dispute resolution along with history for last three years in accordance of **Annexure-IV** is required.
- vi. An Applicant or any of its Members, declared Insolvent/blacklisted / debarred by any public-sector organization or department in Pakistan shall be ineligible for short-listing.

- vii. The applicants should belong to eligible countries as per current policies of the Federal Government of Pakistan.

2.3 LANGUAGE

Language of this EoI and subsequent all processes and correspondences shall be **English**.

2.4 EOI ADVERTISEMENT

The EoI advertisement shall form an integral part of the EoI Document.

2.5 CLARIFICATIONS IN RELATION TO EOI DOCUMENTS

- i. An Applicant requiring any clarification in relation to the EoI Document shall contact **The Procuring Agency** in writing at the address indicated in this EoI Document.
- ii. The Procuring Agency will respond in writing to any request for clarification provided that such request is received.

2.6 AMENDMENTS IN EOI DOCUMENTS

- iii. At any time prior to the deadline for submission of EoI, The Procuring Agency may amend the EoI Document by issuing an addendum.
- iv. Any addendum issued shall be part of EoI Document.
- ii. To give Applicants reasonable time to take an addendum into account in preparing their applications, The Procuring Agency may, at its discretion, extend the deadline for the submission of applications.
- iii. No objection shall be entertained regarding the terms & conditions of this EoI Document after deadline for submission of EoI.

2.7 CHANGE IN INFORMATION PROVIDED TO PROCURING AGENCY

The Applicant shall immediately report to The Procuring Agency in writing any change in the information provided in its EoI (including any information relevant to any Consortium). The determination of whether the change is material shall be in Procuring Agency's sole and exclusive discretion and any material change could also lead to disqualification of such Applicant. Any failure to report change by the Applicant shall constitute grounds for disqualification.

2.8 COST OF APPLICATION

- i. The Applicant shall bear all costs associated with the preparation and submission of EoI. The Procuring Agency will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the short-listing process.
- ii. The Procuring Agency will not be responsible for any costs or expenses incurred by the Applicant in connection with the preparation or delivery of proposals or visits to any office or site.
- iii. The Procuring Agency shall be under no obligation to return any EOI or supporting materials submitted by the Applicant.

2.9 DOCUMENTS ESTABLISHING THE ELIGIBILITY OF APPLICANT

To establish its eligibility, the Applicants shall complete all eligibility requirements as set out in this document supported by verifiable documentary evidence. Applications without complete supporting documentary evidence, as required under this EoI, shall be considered non-responsive and shall be rejected.

2.10 DOCUMENTS ESTABLISHING THE QUALIFICATIONS OF APPLICANT

To establish its qualifications, the Applicant shall provide the information requested in the corresponding sheets, evaluation criteria etc. in the form of verifiable documentary evidence.

2.11 CONSORTIUM OF FIRM

- i. If Applicant is a Consortium, there must be a Lead Firm appointed through a Power of Attorney executed by all Consortium members individually, authorizing the Lead Firm to act on their behalf and to enter into legally binding obligations.
- ii. Power of Attorneys shall be prepared as instructed in Annexure – I,II& III
- iii. In the event the Applicant is a Consortium, all communications and correspondence shall be routed through the Lead firm. The Procuring Agency shall only correspond with the Lead Firm and as such delivery of any notice, information or other correspondence to the Lead Firm shall be deemed delivered to all the members of Consortium.

- iv. One member of Consortium may participate in only one EoI and if one member participates in more than one EoI's, The Procuring Agency shall reject all such EoIs.

2.12 SIGNING THE APPLICATION

- i. The Applicant shall prepare and submit the EoI as described in this document. The EoI shall be signed by a person duly authorized on behalf of the Applicant through Power of Attorney.
- ii. Original written Power of Attorney authorizing the signatory of the Application to act for and on behalf of the Applicant shall be attached with the application according to the given **Annexure-I**.
- iii. Every page and every form of EOI shall be signed and stamped by the Signatory of the Application.

2.13 SEALING AND IDENTIFICATION OF APPLICATION

The Applicant shall enclose ONE Original and ONE copy of its EoI in a sealed envelope that shall:

- i. Bear the name and address of the Applicant,
- ii. Be addressed to the Director Central Cotton Research Institute Old Shujabad Road, Multan.
- iii. Bear the specific identification of this short-listing process indicated in the EOI Document and shall be clearly marked the subject title.
- iv. Each EOI shall be in English accompanied by all the supporting documents. If any original supporting document is not in English, a certified translation of the same in English shall be provided by the Applicant.
- v. Applicants are also required to state, in their proposals, the name, title, phone & fax numbers, e-mails, and addresses of their Primary Contact and Secondary Contact, through whom all communications shall be directed until the procurement process has been completed or terminated.
- vi. The Procuring Agency will accept no responsibility for not processing any envelope that was not identified as required.

2.14 OPENING OF APPLICATIONS

The Procuring Agency shall open (all) application(s) on the time indicated in EoI advertisement on First in First Out (FIFO) as no last date for filing but timely availability of PB-Ropes is important.

2.15 CONFIDENTIALITY

Information relating to the evaluation of Applications, and recommendation for short-listing, shall not be disclosed to the Applicants or any other persons not officially concerned with such process until the notification of short-listing is made to all Applicants.

2.16 CLARIFICATIONS OF APPLICATIONS

- i. To assist in the evaluation of applications, The Procuring Agency may, at its discretion, ask any Applicant for a clarification of its application which shall be submitted within a stated reasonable period of time. Any request for clarification and all clarifications shall be in writing.
- ii. If an Applicant does not provide clarifications of the information requested by the deadline, the application shall be evaluated based on the information and documents available at the time of evaluation of the application. Failing to provide requisite information may lead to rejection / disqualification of application.

2.17 RESPONSIVENESS OF APPLICATIONS

All applications not responsive to the requirements of the EoI Documents shall be rejected.

2.18 NOTIFICATION OF SHORT-LISTING

The purpose of this EoI Document / Advertisement is to pre-qualify Firms. The Procuring Agency shall promptly notify each Applicant as to whether or not it has been shortlisted after completing the process and procedure of short-listing.

2.19 INTERPRETATION & FINAL DETERMINATION

The interpretation and final determination of any matter relating to the EoI Document, all enclosed documents, sections, compliance documents etc. as well as any additional or supplementary information required by The Procuring Agency will be at Procuring Agency's sole discretion which shall be final and binding on the Applicants.

2.20 USE OF INFORMATION

Permission for disclosure of information submitted by an Applicant as part of the EoI is not required for the release of information to The Procuring Agency, its governing bodies/departments, its consultants, advisors and personnel for the purpose of evaluation of application and short-listing.

2.21 CONFLICT OF INTEREST

The Procuring Agency may confirm the status of the Applicant for the sake of conflict of interest before completion of the short-listing process. For this purpose, the Applicant shall be required to provide this information in specific terms and any misrepresentation shall be made a ground for rejection. Applicants shall note that in case of their selection, any such links, if detected during the course of their contract, would be reported by The Procuring Agency to selection committee for cancellation of its registration/license leading to their blacklisting.

2.22 GOVERNING LAW

The governing laws of the Scheme and the contract thereto shall be laws of Pakistan (where Federal laws are applicable) and laws of Punjab (where provincial laws are applicable).

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SECTION – III

3. EVALUATION CRITERIA

3.1 MANDATORY REQUIREMENTS

S/N o.	Documents	Lead Firm	Associate Firm																				
1	Legal Status of Firm (Registration with any of the following) <ul style="list-style-type: none"> ▪ SECP/Registrar of Firms and ▪ DPPQ/Recognized by Govt. of Pakistan or ▪ Relevant registration forum (In case of international firms) 	Yes	Yes																				
2	Valid NTN / FTN (In case of International Firm Local Partner should be registered with Federal Board of Revenue in Pakistan)	Yes	Yes																				
3	Valid Sale Tax Registration Certificate	Yes																					
4	All Requirements of Section II “Eligibility” of Instructions to the Applicant have been met.	Yes	Yes																				
5	Complete Literature, Broachers etc. of PB-Ropes	Yes																					
6	Sales & Dealer Distribution network in cotton growing districts of Punjab. Source of verification: verifiable lists of dealer network	Yes																					
<table border="1" style="width: 100%; border-collapse: collapse; text-align: center;"> <thead> <tr> <th>Division</th> <th>District</th> <th>Tehsil</th> <th>Dealer Name</th> <th>Address</th> <th>Phone No.</th> <th>Whatsapp No.</th> <th>email</th> <th>Dealer Since</th> <th>Crop</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>2</td> <td>3</td> <td>4</td> <td>5</td> <td>6</td> <td>7</td> <td>8</td> <td>9</td> <td>10</td> </tr> </tbody> </table>				Division	District	Tehsil	Dealer Name	Address	Phone No.	Whatsapp No.	email	Dealer Since	Crop	1	2	3	4	5	6	7	8	9	10
Division	District	Tehsil	Dealer Name	Address	Phone No.	Whatsapp No.	email	Dealer Since	Crop														
1	2	3	4	5	6	7	8	9	10														
7	Business Volume Performa Annexure (vii)	Yes																					
8	Upon selection and before signing Contract (draft at Annexure-Viii) , the successful applicant shall provide a Performance Guarantee amounting to PKR: 100,000/- in the shape of Demand Draft, Pay Order, Bankers’ Cheque, or CDR having validity of 1 years after prequalification.	Yes																					
9	Annual turnover in any year from FY 2019-20 to FY 2020-21 Wheat Certified Seed \geq PKR30 Million Source of verification: FBR returns	Yes																					

10	Annual quantity of PB-Ropes procured in any year from 2017 to 2020.								
	<table border="1" style="width: 100%;"> <thead> <tr> <th style="width: 20%;"></th> <th style="width: 40%;">Minimum Quantity of PB-ropes</th> <th style="width: 40%;">Yes/No</th> </tr> </thead> <tbody> <tr> <td>PB-Ropes</td> <td></td> <td></td> </tr> </tbody> </table>		Minimum Quantity of PB-ropes	Yes/No	PB-Ropes				
	Minimum Quantity of PB-ropes	Yes/No							
PB-Ropes									
	Source of verification: DPP&Q								

Note:—

- i. Please attach copies of all certificates / relevant Documents.
- ii. In case the applicant is not a Consortium, all the above-mentioned requirements shall be fulfilled by the single applicant.
- iii. Importer/ Manufacturer/ Suppliers/distributor will be prequalified for four years or till the availability of funds (whichever comes first), however for renewal on 1st September of each year FBR return for previous year will be required.
- iv. Public sector organization can directly sign the contract and no evaluation required.

INFORMATION FORM

Name of Applicant:

Name of Firm / Company / Consortium:

- a) Address:
- b) Telephone No(s):
- c) Fax Number:
- d) E-mail Address:
- e) Preferred Mode of Communication:
- f) Please Select and Insert the source of PB-Ropes):

PB-Ropes	
-----------------	--

g) In case of Consortium, provide following information:

S/N o.	Name of Consortium Firms*	Brief Description of Each Consortium Firm	Role in Consortium	Representative of Each Associate / Consortium Firm in Consortium**	Contact Information

*Start with the Lead Firm in Consortium.

**To be appointed through Power of Attorney by each Associate / Consortium Firm.

(To be signed by authorized signatory)

To

Director,
Central Cotton Research Institute,
Old Shujabad Road, Multan.

Subject: EXPRESSION OF INTEREST (EOI) FOR INCLUSION IN “PB ROPES SUPPLIERS”.

Dear Sir,

This is in response to your EoI advertisement published in the daily newspaper

_____ on [-- / -- /2020] inviting expression of interest for prequalifying for the Scheme “**PB ROPES SUPPLIERS**”. We hereby submit our expression of interest:

We have attached all the requisite information according to the given formats. The information furnished by us in this expression of interest is correct to the best of our knowledge and belief. We understand that you will evaluate our application to decide whether or not we are eligible and shortlisted to proceed further in the process.

We shall remain obliged. Sincerely Yours,

Dated: ____/____/____ _____

Annexures:

- i) Power of Attorney (For signatory of Application)
- ii) Power of Attorney (To be used in case of Consortium)
- iii) Power of Attorney (Authorized Representative of each Member of Consortium)
- iv) History of Litigation
- v) Affidavit of correctness of information
- vi) Security Seal Specification
- vii) Business Volume Performa

.....□.....

ANNEXURES

**POWER OF ATTORNEY
(For Signatory of Application)**

KNOW ALL MEN BY THESE PRESENTS THAT by this Power of Attorney (“**Power of Attorney**_____ having its registered office at [], does hereby nominate, appoint and authorize, **having** CNIC No: _____ .hereinafter referred to as the “**Signatory of Application**”, to do in our name and on our behalf the following:

- i. Sign and submit to Scheme Coordinator or its authorized nominee, the EOI/Tender/Bid of pre-qualification for “**Distribution of PB Ropes to farmers**”, in response to the EoI advertisement dated [] issued by The Procuring Agency and all other documents and instruments required to submit the EOI/Tender/Bid.
- ii. execute all such contracts, deeds, documents and instruments as may be considered necessary and expedient in relation to the foregoing; and
- iii. do and carry out all other actions as may be required by the Procuring Agency in connection with the EOI/Tender/Bidding process as a whole;
- iv. To immediately notify The Procuring Agency in writing of any impending or actual revocation as well as any change in the terms of this Power of Attorney.
- v. To do in our name and on our behalf all such acts, deeds and things necessary in connection with or incidental to our EOI and/or Bid in response to the above referred tenders including signing and submission of all documents, instruments and deeds (including correcting any deficiencies or mistakes therein), attending any meetings organized by the Procuring Agency (including pre-bid conference meetings and bid opening meetings) and providing information/responses to the Procuring Agency in all matters in connection with our Bid.

We, [], do hereby ratify and confirm whatsoever the Signatory of Application shall do by virtue of these presents and further agree that whatever

the Signatory of Application shall do or cause to be done pursuant to this Power of Attorney shall be binding on us.

Furthermore, each provision of this Power of Attorney is severable and distinct from the others. The invalidity, illegality or unenforceability of any one or more provisions of this Power of Attorney at any time shall not in any way affect or impair the validity, legality and enforceability of the remaining provisions hereof.

IN WITNESS WHEREOF, we have executed this **POWER OF ATTORNEY** as of
[Date: / /2020]

FOR: [INSERT NAME OF APPLICANT FIRM] FOR SIGNATORY OF THE APPLICATION (Attorney)

Signature:
Name:
Title:
CNIC/Passport No:.....

Signature:
Name:
Title:.....
CNIC/Passport No:

WITNESSES

1).....
NAME:.....
ADDRESS:.....
CNIC or Passport No:

2)
NAME
ADDRESS:
CNIC or Passport No:.....

Notes:—

- a) In case of Consortium; To be executed by the Authorized Representative of the Lead Member of the Consortium
- b) In case of Single Applicant Firm; To be executed by:
 - i. Partners in case of a Partnership Firm; or
 - ii. Chairman Board of Directors in case of a Company.
- c) In the case of a Pakistani Executor or Attorney, a copy of his/her Computerized National Identity Card (“CNIC”) should be attached with the Power of Attorney. In the case of a non-Pakistani Executor or Attorney, a copy of his/her passport should be attached.
- d) The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the Applicable Law and the charter documents of the executant(s) and when it is so required, the same should be under common seal affixed in accordance with the required procedure.

- e) Also, wherever required, the applicant should submit for verification the extract of the charter documents and documents such as a resolution/power of attorney in favor of the person executing this Power of Attorney for the delegation of power hereunder on behalf of the applicant.
- f) For a Power of Attorney executed and issued overseas, the document will also have to be legalized by the Pakistani Embassy and notarized in the jurisdiction where the Power of Attorney is being issued. Once the original Power of Attorney has been brought into Pakistan, adhesive stamps are to be affixed on the same.

AS NOTARIZED BY THE NOTARY PUBLIC_____

POWER OF ATTORNEY
(For Lead Member of Consortium)

[To be printed on a PKR 1000/- stamp paper]

Whereas the **Scheme Coordination Unit for “PB ROPES SUPPLIERS” PCCC** (hereinafter referred as the “Procuring Agency”) has invited EOI for Short listing of Applicant(s) to Pre-Qualify for **“Subsidy on PB Ropes”**.

Whereas, _____ and _____, (collectively the **“Consortium”** and individually as the **“Member”**) being members of the Consortium are interested in Pre-qualification for the Scheme in accordance with the terms and conditions of the EOI Document and:

Whereas, it is necessary for the CONSORTIUM to designate one of the CONSORTIUM Member as the Lead Member with all necessary power and authority to do for and on behalf of the CONSORTIUM, all acts, deeds and things as may be necessary in connection with the CONSORTIUM’S EOI Application for the Scheme and its execution.

NOW THEREFORE KNOW ALL MEN BY THESE PRESENTS

We, _____ having our registered office at _____, M/s. _____, having our registered office at _____, and M/s. _____, having our registered office at _____, [the respective names and addresses of the registered office] (hereinafter collectively referred to as the “Principals”) do hereby irrevocably designate, nominate, constitute, appoint and authorize M/s _____, having its registered office at _____, being one of the Member of the Consortium, as the Lead Member and true and lawful attorney of the Consortium (hereinafter referred to as the “Attorney”) and hereby irrevocably authorize the Attorney (with power to sub-delegate) to conduct all business for and on behalf of the CONSORTIUM and any one of us during the Short listing process and, in the event the Consortium is awarded the Contract, during the execution of the Scheme, and in this regard, to do on our behalf and on behalf of the Consortium, all or any of such acts, deeds or things as are necessary or required or incidental to the submission of its bid for the Scheme, including but not limited to signing and submission of all applications, Bids and other documents and writings, participate in bidders’ and other conferences, respond to queries, submit information/ documents, sign and execute contracts and undertakings consequent to acceptance of the bid of the CONSORTIUM and generally to represent the CONSORTIUM in all its dealings with the Authority.

AND hereby agree to ratify and confirm and do hereby ratify and confirm all acts, deeds and things lawfully done or caused to be done by our said Attorney pursuant to and in exercise of the powers conferred by this Power of Attorney and that all acts, deeds and things done by our said Attorney in exercise of the powers hereby conferred shall and shall always be deemed to have been done by us/ CONSORTIUM.

Furthermore, each provision of this Power of Attorney is severable and distinct from the others. The invalidity, illegality or unenforceability of any one or more provisions of this Power of Attorney at any time shall not in any way affect or impair the validity, legality and enforceability of the remaining provisions hereof.

IN WITNESS WHEREOF, we have executed this **POWER OF ATTORNEY** as of [Date].

For: [Consortium Member-1]

Signature:
Name:
Title:
CNIC/Passport No:.....

For: [Consortium Member-2]

Signature:
Name:
Title:
CNIC/Passport No:.....

WITNESSES

1)..... 2)
NAME:..... **NAME**
ADDRESS: ADDRESS:
CNIC or Passport No: CNIC or Passport No:.....

Notes:—

- To be executed by Authorized Representatives of all the Members of the Consortium.
- The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the Applicable Law and the charter documents of the executant(s) and when it is so required, the same should be under common seal affixed in accordance with the required procedure.

- Also, wherever required, the applicant should submit for verification the extract of the charter documents and documents such as a resolution/power of attorney in favor of the person executing this Power of Attorney for the delegation of power hereunder on behalf of the applicant.
- For a Power of Attorney executed and issued overseas, the document will also have to be legalized by the Pakistani Embassy and notarized in the jurisdiction where the Power of Attorney is being issued. Once the original Power of Attorney has been brought into Pakistan, adhesive stamps are to be affixed on the same.

.....

AS NOTARIZED BY THE NOTARY PUBLIC

POWER OF ATTORNEY

(Authorized Representative of Each Member of Consortium)

[To be printed on a PKR 1000/- stamp paper]

KNOW ALL MEN BY THESE PRESENTS THAT by this Power of Attorney (“**Power of Attorney**”), _____ [*Insert name of firm*] having its registered office at [_____]], does hereby nominate, appoint and authorize Mr. _____, having CNIC No. _____ hereinafter referred to as the “**Authorized Representative**”, to do in our name and on our behalf the following:

- i. To form a Consortium with other firms to participate in the EOI/Tender/Bid of pre-qualification for “**PB ROPES SUPPLIERS**”, in response to the EoI advertisement dated _____] issued by the Procuring Agency and all other documents and instruments in relation thereto.
- ii. Execute all such contracts, deeds, documents and instruments as may be considered necessary and expedient in relation to the foregoing; and
- iii. Do and carry out all other actions as may be required by The Procuring Agency in connection with the tender process as a whole (including EOI, RFP, Bid etc.);
- iv. To immediately notify The Procuring Agency in writing of any impending or actual revocation as well as any change in the terms of this Power of Attorney.
- v. To do in our name and on our behalf, all such acts, deeds and things necessary in connection with or incidental to our EOI and/or Bid in response to the above referred tenders including signing and submission of all documents, instruments and deeds (including correcting any deficiencies or mistakes therein), attending any meetings organized by the Procuring Agency (including pre-bid conference meetings and bid opening meetings) and providing information/responses to the Procuring Agency in all matters in connection with our Bid.

We, [*Insert name of Firm*], do hereby ratify and confirm whatsoever the Signatory of Application shall do by virtue of these presents and further agree that whatever the Signatory of Application shall do or cause to be done pursuant to this Power of Attorney shall be binding on us.

Furthermore, each provision of this Power of Attorney is severable and distinct from the others. The invalidity, illegality or unenforceability of any one or more provisions of this Power of Attorney at any time shall not in any way affect or impair the validity, legality and enforceability of the remaining provisions hereof.

IN WITNESS WHEREOF, we have executed this **POWER OF ATTORNEY** as of
[Date].

FOR: [INSERT NAME OF APPLICANT FIRM]

Signature:

Name:

Title:

CNIC/Passport No:.....

FOR AUTHORIZED REPRESENTATIVE (Attorney)

Signature:

Name:

Title:

CNIC/Passport No:.....

WITNESSES

1).....

2)

NAME:.....

NAME

ADDRESS:

ADDRESS:

CNIC or Passport No:

CNIC or Passport No:.....

Notes:—

- i. To be separately executed by every Member of the Consortium
- ii. The Executant(s) shall be:
 - a. Partners in case of a Partnership Firm; or
 - b. Chairman Board of Directors in case of a Company.
- iii. In the case of a Pakistani Executor or Attorney, a copy of his/her Computerized National Identity Card (“CNIC”) should be attached with the Power of Attorney. In the case of a non-Pakistani Executor or Attorney, a copy of his/her passport should be attached.
- iv. The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the Applicable Law and the charter documents of the executant(s) and when it is

so required, the same should be under common seal affixed in accordance with the required procedure.

- v. Also, wherever required, the applicant should submit for verification the extract of the charter documents and documents such as a resolution/power of attorney in favor of the person executing this Power of Attorney for the delegation of power hereunder on behalf of the applicant.
- vi. For a Power of Attorney executed and issued overseas, the document will also have to be legalized by the Pakistani Embassy and notarized in the jurisdiction where the Power of Attorney is being issued. Once the original Power of Attorney has been brought into Pakistan, adhesive stamps are to be affixed on the same.

.....
AS NOTARIZED BY THE NOTARY PUBLIC

LITIGATION HISTORY

NAME: ()

Year	Award For or Against Applicant	Name of Client, Cause of Litigation and Matter in Dispute	Disputed Amount(Current Value in Pakistani Rs. Or US\$ Equivalent)

Note:—

- i. Attach Affidavit on non-judicial stamp paper that non-performance of a contract did not occur within the last ten years based on information on all settled disputes or litigation.
- ii. Applicants, including each of the partners of a joint venture, should provide information on any history of litigation or arbitration resulting from contracts executed in the last 03 years or currently under execution. A separate sheet should be used for each partner of Consortium.

AFFIDAVIT FOR CORRECTNESS OF INFORMATION

Name: ()

I, the undersigned, do hereby certify that all the statements made in the EOI and in the supporting documents are true, correct and valid to the best of my knowledge and belief and may be verified by Procuring Agency for **“PB ROPES SUPPLIERS”**.” (PCCC), at any time, if deems it necessary.

The undersigned hereby authorize and request the bank, person, firm or corporation to furnish any additional information requested by the Procuring Agency deemed necessary to verify this statement regarding my (our) competence and general reputation.

The undersigned understands and agrees that further qualifying information may be requested and agrees to furnish any such information at the request of the Procuring Agency.

Signed by an authorized representative

Title of Officer Name of Firm:

Date:

Annexure – VII

Business Volume Performa of PB ROPES

Name of Firm()	Previous Off take (Distribution & Import)						Estimated Off take (Distribution & Import)				Current Stock Position		Remarks
	PB Rope	2018-19		2019-20		2020-21		2021-22		No.	Packet		
		No.	Packet	No.	Packet	No.	Packet	No.	Packets				

Authentication of above information on the basis of tangible records, invoices, dealer’s requests through draft number, Sale tax records, movement records from import destination to country and then to stores, SAP record with verification from senior management with right of counter verification

(Name of & Signature of Authorized Person with Stamp) Designation